

# Welcome to toolsgroup/Engage.

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Avenida Palace



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# ToolsGroup: Making the Supply Chain the Force for Good

## OUR MISSION

Make the supply chain the force for good

## WHAT WE DO

For retail and supply chain leaders looking to navigate uncertainty, ToolsGroup's AI-powered planning and execution solutions leverage real-time data from across the enterprise for decision making at the speed of business.

## OUR VISION

Intelligent AI solutions that navigate successfully through supply chain uncertainty



## GLOBAL SCALE

**400+** customers **45+** countries **~300** employees

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# 2022 Momentum



**32** new logos



acquisitions



product launches

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just**enough**.

Easiest to use end-to-end  
retail demand management  
solution



Dynamic data intelligence  
platform and solutions

**Inventory Hub**®

Dynamic Inventory Unification  
Platform

**JustEnough**

Better forecasting with LightGBM and  
integration with Planalytics for  
weather data

**SO99+**

New industry-leading features focused  
on Forecasting & Replenishment



# Aspiring to Be Your Partner in Supply-Chain Evolution

Static Planning	Dynamic Planning	Guided Navigation	Customer Centric Automation
<p><a href="#">SO99</a></p> <ul style="list-style-type: none"><li>▪ Accurate forecast based on probabilistic model</li><li>▪ Automated AI-powered inventory management</li><li>▪ Fast implementation</li></ul> <p><a href="#">JustEnough</a></p> <ul style="list-style-type: none"><li>▪ Full modular suite of retail solutions created by retailers.</li><li>▪ Flexibility</li></ul> <p><a href="#">DCH</a> and <a href="#">SOP</a>:</p> <ul style="list-style-type: none"><li>▪ consolidation weekly or monthly</li></ul>	<p><a href="#">Inventory Hub</a></p> <p>Sensing internal signals to proactively respond to potential issues, avoid disruptions and improve operational efficiency.</p> <p><a href="#">Real-Time Retail:</a></p> <p>Merchandising at the web speed with dynamic allocation, replenishment, fulfillment powered by inventory signals</p>	<p>Real time optimization with the view of financial impact powered by AI and data sensing beyond the walls of enterprise</p> <p>Connect planning to execution: automate various supply chain processes, such as inventory management, transportation routing, and warehouse operations</p> <p>Optimal short and long-term decision to navigate uncertainty</p>	<ul style="list-style-type: none"><li>▪ Sense and respond to customer needs in real time!</li><li>▪ Enhance the capabilities of the Dynamic Data Sensing: capture IoT and consumption signals in real time</li><li>▪ Expand AI and probabilistic modeling to automate decisions based on the financial and customer priorities.</li></ul>

Building on our unique expertise in AI, Optimization, Supply Chain and Retail to make it happen



# ToolsGroup Solution Suite



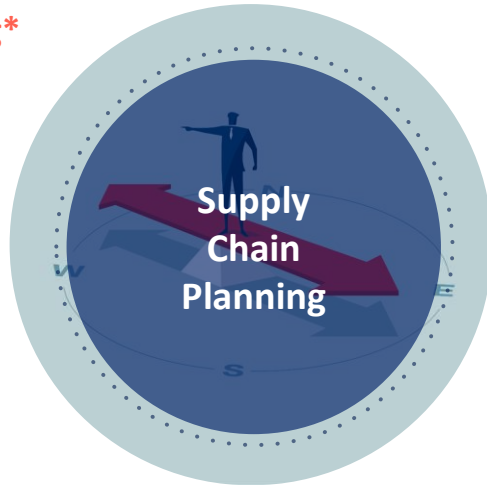
## Sales & Operations Planning\*

Make informed strategic and tactical decisions - balancing supply and demand



## Production & Capacity Planning\*

Define demand-driven production and procurement plans



## Predictive Forecasting

Automate the optimization of accurate demand plans



## Allocation & Replenishment

Ensure the right amount of stock is at the right place, at the right time



## Inventory Optimization

Ensure desired customer service levels are met with minimum network inventory



## Merchandise Financial Planning

Better manage financial plans and open-to-buy budgets



## Assortment Planning

Optimize and localize customer-centric product assortments



## Price & Promotion Planning

Increase sales and profit margin at every stage of the buying cycle



## Fulfillment

Lower costs and increase margins across a multi-node fulfillment network

**Inventory Hub® Dynamic Inventory Unification Platform**



# ToolsGroup: Focus on Customer Value

- **Global accounts management: help our customers expand across the globe**
- **New partnerships and programs to benefit our customers**
  - Production planning, order management, transportation management; Microsoft credits
- **Product: focus on usability and customer needs**
  - Explainability and new UX/UI starting with Q3
  - Continuous innovation in AI-driven optimization
  - Customer community and portal, customer input into product development
- **Technology: cloud and SaaS**
  - Common tools, data architecture and frameworks: ease of combining SO99 with retail functions
  - Modernization towards cloud-native state: improved performance and monitoring
  - Full adoption of agile development, smaller and more frequent releases
- **Global Customer Experience Team**
  - Dedicated supply chain professionals to help with post-implementation adoption, training, ad-hoc support
  - Enhanced customer support with a focus on quality of service



# Welcome to **toolsgroup**/Engage.

## **DISCOVER.**

Exploring the trends and milestones of supply chain and innovation: what is new and what is coming

## **CONNECT.**

Networking and sharing knowledge with fellow trailblazers and socializing with friends, old and new.

## **TRANSFORM.**

Gaining the insights to equip your supply chain decisions and plans for the future.

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## Celebrate 30 years of innovation with us!

toolsgroup/Engage.

# Enjoy the day!

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