## Facing Tighter Service Level Requirements?

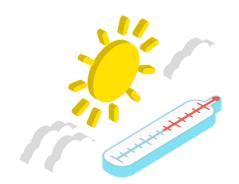
Our customers are ready for anything, including rising service expectations. Can you relate?





## Maybe you've got perishable products and prolific promotions...

Fast food requires fast service to meet the demands of a hungry consumer base. With ToolsGroup, **McDonald's Mesoamérica** pushed service levels above 90% and reduced inventory by 7%.



## Or it's sweltering outside and the AC is broken...

With 75% of orders delivered next-day and 20% of orders sold to installers and contractors who need same-day pickup, **Lennox** is no stranger to urgent demands. ToolsGroup helped the company improve service levels by 16% and increase inventory turns by 25%.



# Or it's now or never for that customized motorcycle...

**Polaris'** dealerships and retailers need a ready supply of spare parts and accessories to fill custom (and often impulsive) orders. With support from SO99+, Polaris can guarantee service without overstocking. The company lowered inventory by 15pp, boosted service levels 10pp and significantly reduced planner workload.



### Or higher expectations have raised the bar...

The demands of its new international client base prompted Aston Martin to raise targets for first time availability (FTA) by 2%, without increasing inventory. With help from ToolsGroup, **Aston Martin** immediately improved FTA service levels to 97.1%, exceeding its target, and reduced the value of its safety stock by 18%–in just two months.



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As the supply chain has shifted to keep up with the demand for more personalized products and become more customer-focused, satisfying service level expectations has become key to winning a competitive advantage.<sup>1</sup>

### Be ready for anything

In a world of fickle consumer preferences and extreme competition, maintaining service levels is imperative. Next time you're hit with a service increase, you'll be ready. Instead of loading up on inventory at the warehouse, make your inventory work smarter. Our self-adaptive demand and inventory models automatically define the optimal mix of inventory across the multi-echelon supply chain to meet planned service levels.

### Download eBook: Why You Need to Adopt a Service-Driven Supply Chain Strategy



1. https://cloudblogs.microsoft.com/industry-blog/manufacturing/2018/08/08/balancing-service-levels-and-costs-in-the-new-supply-chain/

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