



## ITT Industries selects ToolsGroup supply chain planning suite

9th May 2008

By Staff Writer

**ToolsGroup, a provider of inventory optimization solutions, has announced that ITT Industries Friction Products has contracted with the company to implement its supply chain planning solution, Service Optimizer 99+.**

ITT will use the supply chain solution for sales forecasting and managing purchasing plans.

Part of the US group of ITT Industries, ITT Industries Friction Products is a worldwide market leader in the manufacture of pads for brake systems.

ToolsGroup is a certified partner of SAP (powered by SAP NetWeaver) and the SO 99+ suite is particularly suited to integration with operating processes managed by SAP R/3.

Using the Demand Planner component of SO 99+, ITT will calculate sales forecasts and manage the collaborative process, which balances client purchasing plans with promotions negotiated by distributors. In addition, the advanced Inventory Planning module manages the stock planning process and determines the optimum stock level required to achieve the desired level of service, while balancing market variations in the logistics-production chain.

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