



## TFL

The German chemical company TFL spans 90 countries, with 15 branches and eight production plants throughout Europe, Asia and the Americas. TFL develops, produces and markets chemical products for the tanning industry, and provides associated services. Its annual sales are above €250 million.

**"Service Optimizer 99+ has improved our service levels and helped increase sales. It has also enabled us to lower inventory in a short space of time."**

**- R. Jaforte (Logistics Manager, TFL)**

## Project & Objectives

TFL Italy implemented ToolsGroup's *SO99+* solution in an aggressive finished goods inventory planning and optimisation project that would systematically address its entire production and distribution network. The company's aim was to reduce inventory holding costs, while maintaining a high level of service.

*SO99+* is integrated with TFL's SAP R/3 transactional system. The integration was achieved as scheduled by ToolsGroup, with relatively minor involvement of TFL resources, according to the IT Manager.

## Results & Benefits

The *SO99+* solution was installed in July 2003, and TFL was able to reduce inventory and increase service levels after just one month. In the light of the success obtained with this implementation, TFL recently added a second *SO99+* system. As a result of these two projects, TFL:

- Increased its global service level by 3.5%
- Reduced its finished goods inventory by more than 22 percent
- Reduced average inventory from 90 days to 70 days.

## Inventory Evolution

