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## MHT and ToolsGroup Release Demand Planning and Inventory Optimization Solution for Microsoft Dynamics AX

*New product, SO99AX, to be introduced at Convergence Atlanta 2010*

BOSTON and VENICE, ITALY April 22, 2010 – [ToolsGroup](#), a global provider of supply chain planning (SCP) and inventory optimization solutions, and [MHT](#), a Microsoft Gold Certified partner, today announced SO99AX, a new demand planning and inventory optimization solution for Microsoft Dynamics AX. To be introduced on April 24 at Convergence Atlanta 2010, this is the first product to add inventory optimization to demand and replenishment planning for Microsoft Dynamics AX.

Many Microsoft Dynamics AX users are challenged to better forecast demand and [improve customer service performance](#) while [reducing costs and inventories](#). With SO99AX, these manufacturers, wholesalers and retailers can overcome demand and distribution challenges to achieve dramatically enhanced supply chain performance.

This new solution enhances Microsoft Dynamics AX in Demand and Distribution Planning. It combines three important [SCP](#) functions; demand planning, [inventory optimization](#) and replenishment planning, in a tightly integrated platform.

- **Demand Planning** - SO99AX offers an extensive toolkit for demand planning. Statistical forecasting and demand modeling tools address a wide variety of demand behaviors such as: trend, seasonality, daily, intra-week and intra-monthly sales profiles, promotions, new product launches, product life cycles and substitutions.
- **Inventory Optimization** - Rather than just a “one size fits all” approach, SO99AX calculates optimal inventories that reliably deliver target customer service levels, even for [very high service levels up to 99+%](#). It calculates the best safety stocks, lot sizes and even where to allocate inventory in a [multi-echelon](#) or multi-channel network.

- **Replenishment Planning** - SO99AX automatically creates constrained time-phased replenishment proposals. It accurately identifies both internal deployment (between facilities) and external replenishment from suppliers.

Beyond adding inventory optimization, SO99AX's most unique feature is a "[probability engine](#)" that understands demand and supply variability throughout the entire network. It automatically overcomes supply chain randomness, dramatically reducing the need for constant forecast adjustments and inventory model tuning by experts. So it has a lower cost of ownership (TCO) and has proven superior for handling intermittent or "[lumpy demand](#)."

"This probabilistic planning engine represents a breakthrough by making advanced SCP accessible to mid-tier companies," said Joseph Shamir, CEO of ToolsGroup. "A self-tuning solution eliminates the expensive overhead that has kept many companies from adopting supply chain planning solutions."

[Convergence 2010](#) is the premier event for Microsoft Dynamics AX users. It will be held on April 24–27, 2010 in Atlanta, GA. MHT and ToolsGroup will be demonstrating SO99AX at booth # 244.

"SO99AX is completely Microsoft Dynamics AX compliant," said Franco Coin, CEO of MHT. "It empowers Dynamics AX for industries with DDRP (demand, distribution and replenishment planning) issues."

### **About MHT**

[MHT](#) is a Microsoft Gold Certified partner and the most comprehensive and successful partner for Microsoft ERP and CRM solutions. We are a highly experienced group of technicians and consultants with well recognized skills to manage IT and business solution projects. Functional and technical know-how, solid methodological approach, and the ability to provide a global service are MHT core assets. For more information on MHT and its solutions, please visit [www.mhtnet.it](http://www.mhtnet.it).

### **About ToolsGroup**

[ToolsGroup](#) is an innovation partner for companies who want to achieve outstanding customer-service levels with less global inventory. Using our demand-driven inventory optimization solutions, our customers improve daily forecast accuracy and correctly set safety stocks to achieve up to 99+ percent customer-service levels while significantly cutting inventory. ToolsGroup has more than 180 customers in 31 countries worldwide. For more information on ToolsGroup and its solutions, please visit [www.ToolsGroup.com](http://www.ToolsGroup.com).

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