



Project & Objectives

Tenaris Dalmine chose DPM as their supply chain planning tool to overcome difficulties in the distribution of steel products, which impacted their customer service levels and, as a result, their sales. In keeping with the group's philosophy of developing a strong client-oriented organisation, Dalmine's main targets were to:

- Guarantee a high service level to their customers
- Plan inventory replenishment taking into account variables such as sales price variations, raw material price variations, etc.
- Reduce stock levels
- Reduce obsolescence risks

With these objectives, Tenaris Dalmine decided to implement DPM, a product for inventory optimisation and supply chain planning based on achieving customer service level targets.

... Day to Day

DPM optimizes inventories with a view to achieving specific customer service level targets. It plans service levels by service class.

Results & Benefits

In approximately 14 months, Tenaris Dalmine achieved a 23% reduction in inventory levels while at the same time increasing its service level by 12%.